

TEHACHAPI VALLEY RECREATION AND PARK DISTRICT 490 WEST D STREET, TEHACHAPI, CA 93561

REGULAR BOARD MEETING TUESDAY, JULY 19, 2022, 5:30 P.M.

BOARD OF DIRECTORS

IAN STEELE, CHAIRPERSON KALEB JUDY, VICE-CHAIRPERSON DWIGHT DREYER, DIRECTOR SANDY CHAVEZ, DIRECTOR MARYANN PACIULLO, DIRECTOR

AGENDA

- 1. FLAG SALUTE
- 2. ROLL CALL

3. PUBLIC COMMENTS

The Tehachapi Valley Recreation and Park District Board of Directors welcome public comments on any items within the subject matter jurisdiction of the District. We respectfully request that this public forum be utilized in a positive and constructive manner. Items addressed during Public Comment section are generally matters not included on the posted agenda and therefore the Board will take no action at this meeting. Such items, however, may be added to a future meeting's agenda. Speakers are limited to two (2) minutes. Please state your name or organization represented, if any, before making presentation. Thank you.

4. CONSENT CALENDAR

All items listed on the Consent Calendar shall be considered routine and will be enacted by one vote. There will be no separate discussion of these items unless a member of the Board request specific items to be removed from the Consent Calendar for separate action.

- A. Clerk Declaration of Posting of Agenda 72 Hours in Advance of Meeting (Page 3).
- B. Approval of Minutes from the Regular Board Meeting held April 19, 2022 (Pages 4-5).
- C. Approval of the Preliminary Financial Reports for May 2022, (Pages 6-15).

- 5. INTERIM RECREATION MANAGER REPORT
- 6. PARK & FACILITIES MAINTENANCE SUPERVISOR REPORT
- 7. DISTRICT MANAGER REPORT
- 8. AGENDA ITEMS
 - A. Approval of the Contract Between Tehachapi Valley Recreation and Park District and The Greater Tehachapi Chamber of Commerce for the 2022 Mountain Festival, Discussion/Approval, Resolution #8-22 (Pages 16-31).
 - B. Authorizing the Treasurer of the County of Kern to Transfer Funds in its Custody for Meeting the Obligations Incurred for the Maintenance and Operations of the District Tehachapi Valley Recreation and Parks District is Requesting a Property Tax Advance in the Amount of \$450,000.00, Discussion/Approval, Resolution #9-22 (Pages 32-33).

9. BOARD OF DIRECTORS' TIME

Opportunity for the Board to comment on items not listed on the agenda.

10. ADJOURNMENT

Adjourn to the next Regular Meeting of the Board of Directors of the Tehachapi Valley Recreation and Park District scheduled on August 16, 2022.



CERTIFICATE OF POSTING AGENDA

I, the Clerk of the Tehachapi Valley Recreation and Park District Board of Directors hereby certify that a copy of the July 19, 2022, Regular Board Meeting Agenda was posted at the following public places within the District on Friday, July 15, 2022, at 5:30 P.M. approximately:

- TVRPD District Office, 490 West D Street, Tehachapi, California 93561
- The TVRPD Web site at www.tvrpd.org

The agenda and related documents were also provided to the Tehachapi Valley Recreation and Park District Board of Directors on the 15th day of July 2022.

Dated this 15th day of July 2022.

<u>Carrie Champlin</u>
Carrie Champlin

Clerk of the Board of Directors

REGULAR BOARD MEETING OF THE TEHACHAPI VALLEY RECREATION AND PARK DISTRICT

TUESDAY, APRIL 19, 2022, 5:30 P.M.

CALL TO ORDER: Board Meeting Convened By Chairperson Steele at 5:30 P.M.

BOARD MEMBERS: Ian Steele, Chairperson

Kaleb Judy, Vice-Chairperson

Sandy Chavez, Director Dwight Dreyer, Director Maryann, Paciullo, Director

- 1. FLAG SALUTE: Corey Torres led the flag salute.
- 2. ROLL CALL: Director Paciullo was absent.
- **3. PUBLIC COMMENTS:** Two members of the community spoke.

4. CONSENT CALENDAR

A. Secretary Declaration of Posting of Agenda 72 hours in Advance of Meeting.

Declaration by the Clerk of the Board of Directors that the agenda was posted at least 72 hours in advance of meeting.

BOARD APPROVED SECRETARY DECLARATION.

Dreyer - Chavez: Ayes: Steele; Judy; Dreyer; Chavez

Noes: None. Motion carried.

Absent: Paciullo.

B. Approval of the Minutes from the Regular Board Meeting held October 19, 2021.

BOARD APPROVES THE MINUTES FROM THE REGULAR

BOARD MEETING HELD OCTOBER 19, 2021.

Dreyer - Chavez: Ayes: Steele; Judy; Dreyer; Chavez

Noes: None. Motion carried.

Absent: Paciullo.

C. Approval of the Preliminary Financial Reports for December 2021 and January 2022.

BOARD APPROVES THE PRELIMINARY FINANCIAL REPORTS

FOR DECEMBER 2021 AND JANUARY 2022.

Dreyer - Chavez: Ayes: Steele; Judy; Dreyer; Chavez

Noes: None. Motion carried.

Absent: Paciullo.

5. RECREATION MANGER REPORT

Recreation Manager Ashley Krempien gave the report. *Report on file*

6. PARK & FACILITIES MAINTENANCE SUPERVISOR REPORT

Park & Facilities Maintenance Supervisor Kent Beal gave the report. Report on file

7. DISTRICT MANAGER REPORT

District Manager Torres gave the report. Report on file

8. AGENDA ITEMS

A. Approval to Open a Savings Account at Bank of the Sierra for the Purposes of the District's Reserve Policy.

BOARD APPROVES STAFF TO OPEN AN ACCOUNT AT BANK OF THE SIERRA FOR THE PURPOSES OF THE DISTRICT'S RESERVE POLICY.

Dreyer - Judy: Ayes: Steele; Judy; Dreyer; Chavez

Noes: None. Motion carried.

Absent: Paciullo.

B. Award of Bid for a Basketball Court at West Park, Resolution #4-22.

BOARD AWARDS THE BID FOR A BASKETBALL COURT AT WEST PARK IN AN AMOUNT NOT TO EXCEED \$72,560.00 AND A CHANGE ORDER NOT TO EXCEED \$7,440.00, RESOLUTION #4-22.

Dreyer - Judy: Ayes: Steele; Judy; Dreyer; Chavez

Noes: None. Motion carried.

Absent: Paciullo.

9. BOARD OF DIRECTORS TIME: The board thanked TVRPD staff and District Manager Torres.

10. ADJOURNMENT

Having no further business, the meeting was adjourned at 6:05 P.M. to the Regular Board meeting of the Directors of Tehachapi Valley Recreation and Park District scheduled on May 17, 2022.

Dreyer - Judy: Ayes: Steele; Judy; Dreyer; Chavez

Noes: None. Motion carried.

Absent: Paciullo.

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Respectfully Submitted,

Carrie Champlin

Clerk of the Board



Balance Sheet As of May 31, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	000 000 74
1000 Cash in County Treasury General Fund	868,363.71
1004 Check BOTS 4470	142,768.17
1005 County Treasury Capital Projects Fund	309,037.38
1006 County FMV	9,306.00
1051 Change Fund	1,100.00 400.00
1100 Petty Cash Fund	
Total Bank Accounts	\$1,330,975.26
Accounts Receivable	
1200 Accounts Receivable	9,500.00
Total Accounts Receivable	\$9,500.00
Other Current Assets	
1092 Credit Card Receivables	62.20
1093 Heartland Merchant Services Receivable	42,942.46
1094 Reserve America Credit Cards Receivable	8,356.09
1210 Inventory Asset	4,122.63
Total Other Current Assets	\$55,483.38
Total Current Assets	\$1,395,958.64
Fixed Assets	
1150 Land	166,734.76
1161 Building	540,391.52
1162 Improvements	3,115,936.51
1162.1 Improvement Work in Progress	34,476.50
1163 Equipment	1,631,729.94
1166 Furniture & Fixtures	30,946.00
1167 Machinery	61,018.87
1170 Accumulated Depreciation	-3,310,606.00
1180 Fleet Vehicles and Equipment	162,609.22
Total Fixed Assets	\$2,433,237.32
Other Assets	
1901 DOR-Pension Contributions	57,581.00
1903 DOR-Pension Related	65,678.00
Total Other Assets	\$123,259.00
TOTAL ASSETS	\$3,952,454.96
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable-General Fund	81,322.86
Total Accounts Payable	\$81,322.88



Balance Sheet As of May 31, 2022

	TOTAL
Credit Cards	
2010 Cardmember Services Payable	23,845.86
Total Credit Cards	\$23,845.86
Other Current Liabilities	
2021 Accrued Salaries & Wages	33,160.93
2022 Accrued Employer PR Taxes	3,345.79
2024 Accrued Vacation, Sick, & Comp Time	76,338.04
2207 Sales tax payable	49.69
2210 Payroll Liabilities	14,749.07
Total Other Current Liabilities	\$127,643.52
Total Current Liabilities	\$232,812.26
Long-Term Liabilities	
2310 Loan Payable 2016	422,473.00
2900 Net Pension Liability	290,330.00
2902 DIR-Pension Related	39,105.00
Total Long-Term Liabilities	\$751,908.00
Total Liabilities	\$984,720.26
Equity	
3010 Net Investment In Capital Assets	1,274,681.94
3020 Restricted Funds	517,073.84
3110 Retained Earnings	446,603.43
Net Income	729,375.49
Total Equity	\$2,967,734.70
TOTAL LIABILITIES AND EQUITY	\$3,952,454.96



Profit and Loss May 2022

4020 Interest Income 4020.1 Interest Income Cap Proj Fund 4030 Adult Program Revenues 3,93 4050 Facility Revenue 25,87 4210 Events Revenues 63 4213 Operational Grants 1,75 4215 Capital Grants 4216 Scholarship Donations 4300 Youth Program Revenues 59,17 4610 Billable Expense Income -13,08 4690 Other Income 79 4704 Sales 40 Total Income \$82,33 Cost of Goods Sold 3,33 5002 Fish Stocking 300 5005 Events Costs 20	57.10 -0.04 0.00 88.00	JUL 2021 - MAY 2022 (YTD) 1,102,728.60 6,992.69 2,694.16 25,404.85	% OF INCOME 3.47 % -0.00 % 0.00 %
4010 Property Taxes 2,85 4020 Interest Income 3,93 4020.1 Interest Income Cap Proj Fund 3,93 4030 Adult Program Revenues 3,93 4050 Facility Revenue 25,87 4210 Events Revenues 63 4213 Operational Grants 1,75 4215 Capital Grants 4216 Scholarship Donations 4300 Youth Program Revenues 59,17 4610 Billable Expense Income -13,08 4690 Other Income 75 4704 Sales 40 Total Income \$82,33 Cost of Goods Sold 3,33 5001 Adult Program Costs 3,33 5002 Fish Stocking 5004 Contracted Classes Costs 30 5005 Events Costs 20	-0.04 0.00 38.00 76.50 30.00	6,992.69 2,694.16 25,404.85	-0.00 %
4020 Interest Income 4020.1 Interest Income Cap Proj Fund 4030 Adult Program Revenues 3,93 4050 Facility Revenue 25,87 4210 Events Revenues 63 4213 Operational Grants 1,75 4215 Capital Grants 4216 Scholarship Donations 4300 Youth Program Revenues 59,17 4610 Billable Expense Income -13,08 4690 Other Income 79 4704 Sales 40 Total Income \$82,33 Cost of Goods Sold 3,33 5001 Adult Program Costs 3,33 5002 Fish Stocking 5004 Contracted Classes Costs 30 5005 Events Costs 20	-0.04 0.00 38.00 76.50 30.00	6,992.69 2,694.16 25,404.85	-0.00 %
4020.1 Interest Income Cap Proj Fund 4030 Adult Program Revenues 3,93 4050 Facility Revenue 25,87 4210 Events Revenues 63 4213 Operational Grants 1,75 4215 Capital Grants 4216 Scholarship Donations 4300 Youth Program Revenues 59,17 4610 Billable Expense Income -13,08 4690 Other Income 79 4704 Sales 40 Total Income \$82,33 Cost of Goods Sold 3,33 5001 Adult Program Costs 3,33 5002 Fish Stocking 5004 Contracted Classes Costs 30 5005 Events Costs 20	0.00 38.00 76.50 30.00	2,694.16 25,404.85	
4030 Adult Program Revenues 3,93 4050 Facility Revenue 25,87 4210 Events Revenues 63 4213 Operational Grants 1,75 4215 Capital Grants 4216 Scholarship Donations 4300 Youth Program Revenues 59,17 4610 Billable Expense Income -13,08 4650 Discounts given -13,08 4690 Other Income 79 4704 Sales 40 Total Income \$82,33 Cost of Goods Sold 3,33 5001 Adult Program Costs 3,33 5002 Fish Stocking 5004 Contracted Classes Costs 30 5005 Events Costs 20	38.00 76.50 30.00	25,404.85	n nn o/
4050 Facility Revenue 25,87 4210 Events Revenues 63 4213 Operational Grants 1,75 4215 Capital Grants 4216 Scholarship Donations 4300 Youth Program Revenues 59,17 4610 Billable Expense Income -13,08 4650 Discounts given -13,08 4690 Other Income 79 4704 Sales 40 Total Income \$82,33 Cost of Goods Sold 3,33 5002 Fish Stocking 5004 Contracted Classes Costs 30 5005 Events Costs 20	76.50 30.00		0.00 %
4210 Events Revenues 63 4213 Operational Grants 1,75 4215 Capital Grants 4216 Scholarship Donations 4300 Youth Program Revenues 59,17 4610 Billable Expense Income -13,08 4650 Discounts given -13,08 4690 Other Income 79 4704 Sales 40 Total Income \$82,33 Cost of Goods Sold 3,33 5001 Adult Program Costs 3,33 5002 Fish Stocking 5004 Contracted Classes Costs 30 5005 Events Costs 20	30.00	005 744 40	4.78 %
4213 Operational Grants 4215 Capital Grants 4216 Scholarship Donations 4300 Youth Program Revenues 59,17 4610 Billable Expense Income 4650 Discounts given -13,08 4690 Other Income 4704 Sales 40 Total Income \$82,33 Cost of Goods Sold 5001 Adult Program Costs 5002 Fish Stocking 5004 Contracted Classes Costs 5005 Events Costs		205,714.13	31.43 %
4215 Capital Grants 4216 Scholarship Donations 4300 Youth Program Revenues 59,17 4610 Billable Expense Income 4650 Discounts given -13,08 4690 Other Income 79 4704 Sales 40 Total Income \$82,33 Cost of Goods Sold 3,33 5001 Adult Program Costs 3,33 5002 Fish Stocking 5004 Contracted Classes Costs 30 5005 Events Costs 20	0.00	33,350.00	0.77 %
4216 Scholarship Donations 4300 Youth Program Revenues 59,17 4610 Billable Expense Income 4650 Discounts given -13,08 4690 Other Income 79 4704 Sales 40 Total Income \$82,33 Cost of Goods Sold 3,33 5001 Adult Program Costs 3,33 5002 Fish Stocking 5004 Contracted Classes Costs 30 5005 Events Costs 20		32,275.00	2.13 %
4300 Youth Program Revenues 59,17 4610 Billable Expense Income -13,08 4650 Discounts given -13,08 4690 Other Income 79 4704 Sales 40 Total Income \$82,33 Cost of Goods Sold 3,33 5001 Adult Program Costs 3,33 5002 Fish Stocking 5004 Contracted Classes Costs 30 5005 Events Costs 20		311,935.00	
4610 Billable Expense Income 4650 Discounts given 4690 Other Income 79 4704 Sales Total Income \$82,33 Cost of Goods Sold 5001 Adult Program Costs 5002 Fish Stocking 5004 Contracted Classes Costs 5005 Events Costs		240.00	
4650 Discounts given -13,08 4690 Other Income 79 4704 Sales 40 Total Income \$82,33 Cost of Goods Sold 3,33 5001 Adult Program Costs 3,33 5002 Fish Stocking 304 Contracted Classes Costs 30 5005 Events Costs 20	'1.50	332,192.63	71.86 %
4690 Other Income 79 4704 Sales 40 Total Income \$82,33 Cost of Goods Sold 3,33 5001 Adult Program Costs 3,33 5002 Fish Stocking 5004 Contracted Classes Costs 30 5005 Events Costs 20		4,257.73	
4704 Sales 40 Total Income \$82,33 Cost of Goods Sold 3,33 5001 Adult Program Costs 3,33 5002 Fish Stocking 5004 Contracted Classes Costs 30 5005 Events Costs 20	11.20	-62,782.72	-15.89 %
Total Income \$82,33 Cost of Goods Sold 3,33 5001 Adult Program Costs 3,33 5002 Fish Stocking 304 Contracted Classes Costs 30 5005 Events Costs 20	4.00	204,662.50	0.96 %
Cost of Goods Sold 5001 Adult Program Costs 5002 Fish Stocking 5004 Contracted Classes Costs 5005 Events Costs 20	1.44	6,220.96	0.49 %
5001 Adult Program Costs 3,33 5002 Fish Stocking 5004 Contracted Classes Costs 30 5005 Events Costs 20	7.30	\$2,205,885.53	100.00 %
5002 Fish Stocking 5004 Contracted Classes Costs 5005 Events Costs 20			
5002 Fish Stocking 5004 Contracted Classes Costs 5005 Events Costs 20	16.90	6,222.77	4.05 %
5004 Contracted Classes Costs 5005 Events Costs 20		10,453.50	
5005 Events Costs 20	00.00	925.00	0.36 %
	00.00	41,661.66	0.24 %
	34.27	45,793.90	8.42 %
	9.64	581.40	0.39 %
5704 Purchases for Resale		4,200.00	
Total Cost of Goods Sold \$11,09	0.81	\$109,838.23	13.47 %
GROSS PROFIT \$71,24		\$2,096,047.30	86.53 %
Expenses		4 2,000,000	
6000 Employee Costs 86,55	5 89	963,986.11	105.12 %
	20.79	23,505.55	3.06 %
	27.65	17,923.50	1.49 %
7025 Cash Short/Over	7.00	18.60	1.40 /
7026 Charitable Contribution		990.00	
	0.98	9,084.67	0.11 %
	35.45	5,149.80	0.71 %
7050 Insurance	5.75	53,729.32	0.71 /
7056 Interest Expense		30,231.38	
	3.00	18,697.18	0.87 %
	3.00	233,116.80	7.81 %
-,	3.47	6,673.80	
	3.47 7.21	22,702.24	0.50 % 1.58 %
	11.61	22,102.24	1.38 %
7150 Professional Fees 5,32	0.00	6,480.43	1.52 %



Profit and Loss May 2022

	TOTAL			
	MAY 2022	JUL 2021 - MAY 2022 (YTD)	% OF INCOME	
7160 Property Tax Collection Fee		2,681.12		
7165 Safety Equipment	-269.97	2,454.66	-0.33 %	
7180 Security	181.38	3,058.76	0.22 %	
7210 Telephone and Internet	1,149.30	11,988.50	1.40 %	
7230 Uniforms & Apparel	3,180.51	7,553.93	3.86 %	
7250 Utilities	10,541.24	91,736.24	12.80 %	
Total Expenses	\$121,190.49	\$1,591,018.94	147.19 %	
NET OPERATING INCOME	\$ -49,944.00	\$505,028.36	-60.66 %	
Other Income				
8020 Insurance Settlement Proceeds		121,801.54		
8040 TVRPD Development Fee Revenues	8,548.00	102,576.00	10.38 %	
Total Other Income	\$8,548.00	\$224,377.54	10.38 %	
Other Expenses				
8610 Reimbursed Expenses		30.41		
Total Other Expenses	\$0.00	\$30.41	0.00%	
NET OTHER INCOME	\$8,548.00	\$224,347.13	10.38 %	
NET INCOME	\$ -41,396.00	\$729,375.49	-50.28 %	



Profit & Loss Prior Year Comparison

May 2022

Income			TOTAL		
4010 Property Taxes		MAY 2022	MAY 2021 (PY)	CHANGE	% CHANGE
4020 Interest Income -0.04 317.00 -317.04 -100.01 % 4020.1 Interest Income Cap Proj Fund 0.00 157.41 -157.41 -100.00 % 4020.1 Interest Income Cap Proj Fund 0.00 157.41 -157.41 -100.00 % 4030 Adult Program Revenues 3.938.00 2,550.60 31.874.00 54.40 % 4050 Facility Revenue 25,876.50 30,313.20 -4,436.70 -14.64 % 4210 Cerational Grants 1,750.00 53.50 55.00 9.57 % 4213 Operational Grants 1,750.00 53.19.25 3,569.25 67.10 % 4213 Operational Grants 1,750.00 53.19.25 3,569.25 67.10 % 4200 Other Income 794.00 -11,026.98 2,054.22 -18.63 % 4650 Discounts given -13,081.20 -11,026.98 2,054.22 -18.63 % 4650 Discounts given 794.00 794.00 4704 Sales 401.44	Income				
4020.1 Interest Income Cap Proj Fund 0.00 157.41 -167.41 -100.00 % 4030 Adult Program Revenues 3,938.00 2,550.60 1,387.40 54.40 % 4050 Facility Revenues 25,876.50 30,313.20 -4,436.70 -14.64 % 4210 Events Revenues 630.00 575.00 55.00 9.57 % 4213 Operational Grants 1,750.00 5,319.25 -3,569.25 67.10 % 4300 Youth Program Revenues 59,171.50 70,649.90 -11,478.30 -16.25 % 4650 Discounts given -13,081.20 -11,026.98 -2,054.22 -18.63 % 4690 Other Income 794.00	4010 Property Taxes	2,857.10	9,916.04	-7,058.94	-71.19 %
4030 Adult Program Revenues 3,938.00 2,550.60 1,387.40 54.40 % 4050 Facility Revenue 25,876.50 30,313.20 4,436.70 1.14.64 % 4210 Events Revenues 630.00 575.00 55.00 9,57 % 4213 Operational Grants 1,750.00 5,319.25 -3,569.25 -67.10 % 4300 Youth Program Revenues 59,171.50 70,649.80 -11,478.30 1-16.25 % 4650 Discourts given 794.00 794.00 794.00 4704 Sales 401.44 401.44 401.44 1041.44 Total Income 82,337.30 \$108,771.32 \$2.66,434.02 -24,30 % Cost of Goods Sold 500 Contracted Classes Costs 300.00 2,000.00 1,536.90 85.38 % 5004 Contracted Classes Costs 300.00 2,000.00 1,506.90 85.38 % 5004 Contracted Classes Costs 6,934.27 1,954.38 4,979.89 254.81 % 110 Scholarship Fund Expense 319.64 121.95 197.69 162.11 % Total Cost of Goods Sold \$11,090.81 \$6,076.33 \$5,014.48 82.52 % GROSS PROFIT \$71,246.49 \$102,694.99 \$-31,448.50 \$-30.62 % Expenses \$6000 Employee Costs \$6,555.89 \$5,280.52 \$33,755.37 \$63.93 % 7030 Dues & Subscriptions 9.99 \$134.00 -43.02 \$-32.10 % 7030 Dues & Subscriptions 9.99 \$134.00 -43.02 \$-32.10 % 7030 Dues & Subscriptions 9.99 \$134.00 -43.02 \$-32.10 % 7070 Maintenance \$6,432.09 \$6,075.33 \$4.65 \$6.01 % 7070 Maintenance \$6,432.09 \$6,075.33 \$4.56 \$6.01 % 7070 Maintenance \$6,432.09 \$6,075.33 \$4.50 \$6.01 \$6.01 \$7.00 \$6.	4020 Interest Income	-0.04	317.00	-317.04	-100.01 %
4050 Facility Revenue	4020.1 Interest Income Cap Proj Fund	0.00	157.41	-157.41	-100.00 %
4210 Events Revenues 630.00 575.00 55.00 9.57 % 4213 Operational Grants 1,750.00 5,319.25 3,569.25 6.71.0 % 4213 Operational Grants 1,750.00 5,319.25 3,569.25 6.71.0 % 4300 Youth Program Revenues 59,171.50 70,649.80 11,478.30 1-16.25 % 4650 Discounts given 13,081.20 11,026.98 2-2,054.22 1-18.63 % 4690 Other Income 794.00 794.00 794.00 4704 Sales 401.44 401.44 401.44 1704 Income 82,337.30 \$108,771.32 \$-26,434.02 2-24.30 % 1704 Income 82,337.30 \$108,771.32 \$-26,434.02 2-24.30 % 1704 Income 82,337.30 1,800.00 1,800.00 1,536.90 85.88 % 15001 Adult Program Costs 3,336.90 1,800.00 1,700.00 -85.00 % 15004 Contracted Classes Costs 200.00 2,000.00 1,700.00 -85.00 % 15005 Events Costs 200.00 200.00 0,00 0,00 0 15008 Youth Program Costs 6,934.27 1,954.38 4,979.89 254.81 % 15110 Scholarship Fund Expense 319.64 121.95 197.69 152.11 % 17041 Cost of Goods Sold \$11,090.81 \$8,076.33 \$5,014.48 82.52 % 16GROSS PROFIT \$71,246.49 \$102,694.99 \$-31,448.50 30.82 % 16GROSS PROFIT \$71,246.49 \$102,694.99 \$-31,448.50 30.82 % 17010 Advertising & Marketing 2,520.79 2,000.54 520.25 2.60.11 % 17020 Bank Service Charges 1,227.65 1,369.25 -141.60 -10.34 % 17030 Dues & Subscriptions 90.98 134.00 -43.02 -32.10 % 1703 Equipment Rents & Leases 791.300 1,022.60 -300.60 -300.60 -300.26 % 17090 Office Supplies 1,297.21 346.70 950.51 274.16 % 17090 Office Supplies 1,297.21 346.70 950.51 274.16 % 17090 Professional Development 1,250.00 5.00 1,020.00 2,000.00 2,000.00 1,1	4030 Adult Program Revenues	3,938.00	2,550.60	1,387.40	54.40 %
4213 Operational Grants 1,750.00 5,319.25 3,569.25 6-7.10 % 4300 Youth Program Revenues 59,171.50 70,649.80 111,478.30 116.25 % 4650 Discounts given 794.00	4050 Facility Revenue	25,876.50	30,313.20	-4,436.70	-14.64 %
4300 Youth Program Revenues 59,171.50 70,649.80 -11,478.30 -16.25 % 4650 Discounts given -13,081.20 -11,026.98 -2,054.22 -18.63 % 4690 Other Income 794.00 794.00 794.00 4704 Sales 401.44 401.44 401.44 Total Income \$82,337.30 \$108,771.32 \$-26,434.02 -24.30 % Cost of Goods Sold 3,336.90 1,800.00 -1,536.90 85.38 % 5001 Adult Program Costs 3,000.00 2,000.00 -1,700.00 -85.00 % 5005 Events Costs 200.00 200.00 0.00 0.00 0.00 % 5005 Events Costs 200.00 200.00 0.00 0.00 % 50.08 Youth Program Costs 6,934.27 1,954.38 4,978.89 254.81 % 5110 Scholarship Fund Expense 319,64 121.95 197.69 162.11 % Total Cost of Goods Sold \$11,090.81 \$6,076.33 \$5,014.48 82.52 % GROSS PROFIT \$71,246.49 \$102,694.99 \$-31,448.50 -30.62 %	4210 Events Revenues	630.00	575.00	55.00	9.57 %
4650 Discounts given -13,081.20 -11,026.98 -2,054.22 -18.63 % 4690 Other Income 794.00 794.00 794.00 401.44	4213 Operational Grants	1,750.00	5,319.25	-3,569.25	-67.10 %
4690 Other Income 794.00 794.00 4704 Sales 401.44 401.44 Total Income \$82,337.30 \$108,771.32 \$-26,434.02 -24.30 % Cost of Goods Sold 5001 Adult Program Costs 3,336.90 1,800.00 1,536.90 85.38 % 5004 Contracted Classes Costs 300.00 2,000.00 -1,700.00 -85.00 % 5005 Events Costs 200.00 200.00 0.00 0.00 % 5008 Youth Program Costs 6,934.27 1,954.38 4,978.99 254.81 % 5110 Scholarship Fund Expense 319.64 121.95 197.69 162.11 % Total Cost of Goods Sold \$11,090.81 \$6,076.33 \$5,014.48 82.52 % GROSS PROFIT \$71,246.49 \$102,694.99 \$-31,448.50 -30.82 % Expenses 6000 Employee Costs 66,555.89 \$2,800.52 33,755.37 63.93 % 7010 Advertising & Marketing 2,520.79 2,000.54 520.25 26.01 % 7020 Bank Service Charges 1,227.65 1,369.25 -141.60 -10.34 %	4300 Youth Program Revenues	59,171.50	70,649.80	-11,478.30	-16.25 %
4704 Sales 401.44 401.44 401.44 Total Income \$82,337.30 \$108,771.32 \$-26,434.02 -24.30 % Cost of Goods Sold 5001 Adult Program Costs 3,336.90 1,800.00 -1,700.00 -85.00 % 5004 Contracted Classes Costs 300.00 2,000.00 -1,700.00 -85.00 % 5005 Events Costs 200.00 200.00 0.00 0.00 50.08 % 5005 Events Costs 6,934.27 1,954.38 4,979.89 254.81 % 1.00 1.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 254.81 % 1.00 1.00 1.00 0.	4650 Discounts given	-13,081.20	-11,026.98	-2,054.22	-18.63 %
Total Income \$82,337.30 \$108,771.32 \$-26,434.02 -24.30 % Cost of Goods Sold S001 Adult Program Costs 3,336.90 1,800.00 1,536.90 85.38 % 5004 Contracted Classes Costs 300.00 2,000.00 -1,700.00 -85.00 % 5005 Events Costs 200.00 200.00 0.00 0.00 0.00 5008 Youth Program Costs 6,934.27 1,954.38 4,979.89 254.81 % 5110 Scholarship Fund Expense 319.64 121.95 197.69 162.11 % Total Cost of Goods Sold \$11,090.81 \$6,076.33 \$5,014.48 82.52 % GROSS PROFIT \$71,246.49 \$102,694.99 \$-31,448.50 -30.62 % Expenses 86,555.89 52,800.52 33,755.37 63.93 % 7010 Advertising & Marketing 2,520.79 2,000.54 520.25 26.01 % 7020 Bank Service Charges 1,227.65 1,369.25 -141.60 -10.34 % 7035 Equipment Rents & Leases 585.45 1,165.58 -580.13 -49.77 % 7050 Licenses & Fe	4690 Other Income	794.00		794.00	
Cost of Goods Sold 5001 Adult Program Costs 3,336.90 1,800.00 1,536.90 85.38 % 5004 Contracted Classes Costs 3000.00 2,000.00 -1,700.00 -85.00 % 5005 Events Costs 200.00 200.00 0.00 0.00 0.00 % 5008 Youth Program Costs 6,934.27 1,954.38 4,979.89 254.81 % 5110 Scholarship Fund Expense 319.64 121.95 197.69 162.11 % Total Cost of Goods Sold \$11,090.81 \$6,076.33 \$5,014.48 82.52 % GROSS PROFIT \$71,246.49 \$102,694.99 \$-31,448.50 -30.62 % Expenses 6000 Employee Costs 86,555.89 52,800.52 33,755.37 63.93 % 7010 Adventising & Marketing 2,520.79 2,000.54 520.25 26.01 % 7020 Bank Service Charges 1,227.65 1,369.25 -141.60 -10.34 % 7030 Dues & Subscriptions 90.98 134.00 -43.02 -32.10 % 7035 Equipment Rents & Leases 585.45 1,165.58 -580.13 -49.77 % 7060 Licenses & Fees 713.00 1,022.60 -309.60 -30.28 % 7070 Maintenance 6,432.09 6,067.53 364.56 6.01 % 7084 Meals & Entertainment 413.47 73.03 340.44 466.16 % 7090 Office Supplies 1,297.21 346.70 950.51 274.16 % 7090 Office Supplies 1,297.21 346.70 950.51 274.16 % 7090 Office Supplies 1,297.21 346.70 950.51 274.16 % 70150 Professional Development 1,250.00 1,200.00 1,200.00 2,400.00 % 7150 Professional Fees 5,321.50 3,366.11 1,955.39 58.09 % 7165 Safety Equipment Pees 5,321.50 3,366.11 1,955.39 58.09 % 7165 Safety Equipment 6 -269.97 466.10 -736.07 -157.92 % 7180 Security 181.38 269.94 -88.56 -32.81 % 7210 Telephone and Internet 1,149.30 1,419.67 -270.37 -190.49 % 7220 Unitimes 1,290.01 1,541.24 4,819.38 5,721.86 118.73 % 7250 Utilities 10,541.24 4,819.38 5,721.86 118.73 % 7504 Utilities 10,541.24 4,819.38 5,721.86 118.73 % 7505 Total Expenses \$121,190.49 \$75,746.33 \$45,444.16 60.00 %	4704 Sales	401.44		401.44	
5001 Adult Program Costs 3,336.90 1,800.00 1,536.90 85.38 % 5004 Contracted Classes Costs 300.00 2,000.00 -1,700.00 -85.00 % 5005 Events Costs 200.00 200.00 0.00 0.00 % 5008 Youth Program Costs 6,934.27 1,954.38 4,979.89 254.81 % 5110 Scholarship Fund Expense 319.64 121.95 197.69 162.11 % Total Cost of Goods Sold \$11,090.81 \$6,076.33 \$5,014.48 82.52 % GROSS PROFIT \$71,246.49 \$102,694.99 \$-31,448.50 -30.62 % Expenses \$000 Employee Costs 86,555.89 52,800.52 33,755.37 63.93 % 7010 Advertising & Marketing 2,520.79 2,000.54 520.25 26.01 % 7020 Bank Service Charges 1,227.65 1,369.25 -141.60 -10.34 % 7030 Dues & Subscriptions 90.98 134.00 -43.02 -32.10 % 7035 Equipment Rents & Leases 585.45 1,165.58 -580.13 -49.77 % 7060 Licenses & Fees 7	Total Income	\$82,337.30	\$108,771.32	\$ -26,434.02	-24.30 %
5004 Contracted Classes Costs 300.00 2,000.00 -1,700.00 -85.00 % 5005 Events Costs 200.00 200.00 0.00 0.00 500 % 5008 Youth Program Costs 6,934.27 1,954.88 4,979.89 254.81 % 5110 Scholarship Fund Expense 319.64 111.95 197.69 162.11 % 70tal Cost of Goods Sold \$11,090.81 \$6,076.33 \$5,014.48 82.52 % GROSS PROFIT \$71,246.49 \$102,694.99 \$-31,448.50 -30.62 % Expenses 6000 Employee Costs 86,555.89 52,800.52 33,755.37 63.93 % 7010 Advertising & Marketing 2,520.79 2,000.54 520.25 26.01 % 7020 Bank Service Charges 1,227.65 1,369.25 -141.60 -10.34 % 7030 Dues & Subscriptions 90.98 134.00 -43.02 -32.10 % 7035 Equipment Rents & Leases 585.45 1,165.58 -580.13 -49.77 % 7060 Licenses & Fees 713.00 1,022.60 -309.60 -30.28 % 7070 Maintenance	Cost of Goods Sold				
5005 Events Costs 200.00 200.00 0.00 0.00 % 5008 Youth Program Costs 6,934.27 1,954.38 4,979.89 254.81 % 5110 Scholarship Fund Expense 319.64 121.95 197.69 162.11 % Total Cost of Goods Sold \$11,090.81 \$6,076.33 \$5,014.48 82.52 % GROSS PROFIT \$71,246.49 \$102,694.99 \$-31,448.50 -30.62 % Expenses 86,555.89 \$52,800.52 33,755.37 63.93 % 7010 Advertising & Marketing 2,520.79 2,000.54 520.25 26.01 % 7020 Bank Service Charges 1,227.65 1,369.25 -141.60 -10.34 % 7030 Dues & Subscriptions 90.98 134.00 -43.02 -32.10 % 7035 Equipment Rents & Leases 585.45 1,165.58 -580.13 -49.77 % 7060 Licenses & Fees 713.00 1,026.60 -309.60 -30.28 % 7084 Meals & Entertainment 413.47 73.03 340.44 466.16 % 7090 Office Supplies 1,297.21 346.70 95	5001 Adult Program Costs	3,336.90	1,800.00	1,536.90	85.38 %
5008 Youth Program Costs 6,934.27 1,954.38 4,979.89 254.81 % 5110 Scholarship Fund Expense 319.64 121.95 197.69 162.11 % Total Cost of Goods Sold \$11,090.81 \$6,076.33 \$5,014.48 82.52 % GROSS PROFIT \$71,246.49 \$102,694.99 \$-31,448.50 -30.62 % Expenses 86,055.89 \$2,800.52 33,755.37 63.93 % 7010 Advertising & Marketing 2,520.79 2,000.54 520.25 26.01 % 7020 Bank Service Charges 1,227.65 1,369.25 -141.60 -10.34 % 7030 Dues & Subscriptions 90.98 134.00 -43.02 -32.10 % 7035 Equipment Rents & Leases 585.45 1,165.58 -580.13 -49.77 % 7060 Licenses & Fees 713.00 1,022.60 -309.60 -30.28 % 7070 Maintenance 6,432.09 6,067.53 364.56 6.01 % 7084 Meals & Entertainment 413.47 73.03 340.44 466.16 % 7120 Professional Fees 5,321.50 3,366.11	5004 Contracted Classes Costs	300.00	2,000.00	-1,700.00	-85.00 %
5110 Scholarship Fund Expense 319.64 121.95 197.69 162.11 % Total Cost of Goods Sold \$111,090.81 \$6,076.33 \$5,014.48 82.52 % GROSS PROFIT \$71,246.49 \$102,694.99 \$-31,448.50 -30.62 % Expenses \$6000 Employee Costs 86,555.89 \$2,800.52 33,755.37 63.93 % 7010 Advertising & Marketing 2,520.79 2,000.54 520.25 26.01 % 7020 Bank Service Charges 1,227.65 1,369.25 -141.60 -10.34 % 7030 Dues & Subscriptions 90.98 134.00 -43.02 -32.10 % 7035 Equipment Rents & Leases 585.45 1,165.58 -580.13 -49.77 % 7060 Licenses & Fees 713.00 1,022.60 -309.60 -30.28 % 7070 Maintenance 6,432.09 6,067.53 364.56 6.01 % 7084 Meals & Entertainment 413.47 73.03 340.44 466.16 % 7090 Office Supplies 1,297.21 346.70 950.51 274.16 % 7120 Professional Fees 5,321.50	5005 Events Costs	200.00	200.00	0.00	0.00 %
Total Cost of Goods Sold \$11,090.81 \$6,076.33 \$5,014.48 82.52 % GROSS PROFIT \$71,246.49 \$102,694.99 \$-31,448.50 -30.62 % Expenses Expenses \$6000 Employee Costs \$6,555.89 \$52,800.52 33,755.37 63.93 % 7010 Advertising & Marketing 2,520.79 2,000.54 520.25 26.01 % 7020 Bank Service Charges 1,227.65 1,369.25 -141.60 -10.34 % 7030 Dues & Subscriptions 90.98 134.00 -43.02 -32.10 % 7035 Equipment Rents & Leases 585.45 1,165.58 -580.13 -49.77 % 7060 Licenses & Fees 713.00 1,022.60 -309.60 -30.28 % 7070 Maintenance 6,432.09 6,067.53 364.56 6.01 % 7080 Office Supplies 1,297.21 346.70 950.51 274.16 % 7120 Professional Development 1,250.00 50.00 1,200.00 2,400.00 % 7165 Safety Equipment -269.97 466.10 -736.07 -157.92 % 7180 Security	5008 Youth Program Costs	6,934.27	1,954.38	4,979.89	254.81 %
GROSS PROFIT \$71,246.49 \$102,694.99 \$-31,448.50 -30.62 % Expenses 6000 Employee Costs 86,555.89 52,800.52 33,755.37 63.93 % 7010 Advertising & Marketing 2,520.79 2,000.54 520.25 26.01 % 7020 Bank Service Charges 1,227.65 1,369.25 -141.60 -10.34 % 7030 Dues & Subscriptions 90.98 134.00 -43.02 -32.10 % 7035 Equipment Rents & Leases 585.45 1,165.58 -580.13 -49.77 % 7060 Licenses & Fees 713.00 1,022.60 -309.60 -30.28 % 7070 Maintenance 6,432.09 6,067.53 364.56 6.01 % 7084 Meals & Entertainment 413.47 73.03 340.44 466.16 % 7090 Office Supplies 1,297.21 346.70 950.51 274.16 % 7150 Professional Fees 5,321.50 3,366.11 1,955.39 58.09 % 7165 Safety Equipment -269.97 466.10 -736.07 -157.92 % 7180 Security 181.38	5110 Scholarship Fund Expense	319.64	121.95	197.69	162.11 %
Expenses 6000 Employee Costs 86,555.89 52,800.52 33,755.37 63.93 % 7010 Advertising & Marketing 2,520.79 2,000.54 520.25 26.01 % 7020 Bank Service Charges 1,227.65 1,369.25 -141.60 -10.34 % 7030 Dues & Subscriptions 90.98 134.00 -43.02 -32.10 % 7035 Equipment Rents & Leases 585.45 1,165.58 -580.13 -49.77 % 7060 Licenses & Fees 713.00 1,022.60 -309.60 -30.28 % 7070 Maintenance 6,432.09 6,067.53 364.56 6.01 % 7090 Office Supplies 1,297.21 346.70 950.51 274.16 % 7120 Professional Development 1,250.00 50.00 1,200.00 2,400.00 % 7150 Professional Fees 5,321.50 3,366.11 1,955.39 58.09 % 7165 Safety Equipment -269.97 466.10 -736.07 -157.92 % 7180 Security 181.38 269.94 -88.56 -32.81 % 7210 Telephone and Internet 1,149.30 1,419.67 -270.37 -19.04 % 7230 Uniforms & Apparel 3,180.51 375.38 2,805.13 747.28 % 7250 Utilities 10,541.24 4,819.38 5,721.86 118.73 % Total Expenses NET OPERATING INCOME	Total Cost of Goods Sold	\$11,090.81	\$6,076.33	\$5,014.48	82.52 %
6000 Employee Costs 86,555.89 52,800.52 33,755.37 63.93 % 7010 Advertising & Marketing 2,520.79 2,000.54 520.25 26.01 % 7020 Bank Service Charges 1,227.65 1,369.25 -141.60 -10.34 % 7030 Dues & Subscriptions 90.98 134.00 -43.02 -32.10 % 7035 Equipment Rents & Leases 585.45 1,165.58 -580.13 -49.77 % 7060 Licenses & Fees 713.00 1,022.60 -309.60 -30.28 % 7070 Maintenance 6,432.09 6,067.53 364.56 6.01 % 7084 Meals & Entertainment 413.47 73.03 340.44 466.16 % 7090 Office Supplies 1,297.21 346.70 950.51 274.16 % 7120 Professional Development 1,250.00 50.00 1,200.00 2,400.00 % 7150 Professional Fees 5,321.50 3,366.11 1,955.39 58.09 % 7165 Safety Equipment -269.97 466.10 -736.07 -157.92 % 7210 Telephone and Internet 1,149.30 1,419.67 -270.37 -19.04 % 7230 Uniforms & Apparel 3,	GROSS PROFIT	\$71,246.49	\$102,694.99	\$ -31,448.50	-30.62 %
6000 Employee Costs 86,555.89 52,800.52 33,755.37 63.93 % 7010 Advertising & Marketing 2,520.79 2,000.54 520.25 26.01 % 7020 Bank Service Charges 1,227.65 1,369.25 -141.60 -10.34 % 7030 Dues & Subscriptions 90.98 134.00 -43.02 -32.10 % 7035 Equipment Rents & Leases 585.45 1,165.58 -580.13 -49.77 % 7060 Licenses & Fees 713.00 1,022.60 -309.60 -30.28 % 7070 Maintenance 6,432.09 6,067.53 364.56 6.01 % 7084 Meals & Entertainment 413.47 73.03 340.44 466.16 % 7090 Office Supplies 1,297.21 346.70 950.51 274.16 % 7120 Professional Development 1,250.00 50.00 1,200.00 2,400.00 % 7150 Professional Fees 5,321.50 3,366.11 1,955.39 58.09 % 7165 Safety Equipment -269.97 466.10 -736.07 -157.92 % 7210 Telephone and Internet 1,149.30 1,419.67 -270.37 -19.04 % 7230 Uniforms & Apparel 3,	Expenses				
7010 Advertising & Marketing 2,520.79 2,000.54 520.25 26.01 % 7020 Bank Service Charges 1,227.65 1,369.25 -141.60 -10.34 % 7030 Dues & Subscriptions 90.98 134.00 -43.02 -32.10 % 7035 Equipment Rents & Leases 585.45 1,165.58 -580.13 -49.77 % 7060 Licenses & Fees 713.00 1,022.60 -309.60 -30.28 % 7070 Maintenance 6,432.09 6,067.53 364.56 6.01 % 7084 Meals & Entertainment 413.47 73.03 340.44 466.16 % 7090 Office Supplies 1,297.21 346.70 950.51 274.16 % 7120 Professional Development 1,250.00 50.00 1,200.00 2,400.00 % 7150 Professional Fees 5,321.50 3,366.11 1,955.39 58.09 % 7165 Safety Equipment -269.97 466.10 -736.07 -157.92 % 7180 Security 181.38 269.94 -88.56 -32.81 % 7230 Uniforms & Apparel 3,180.51 375.38 2,805.13 747.28 % 7250 Utilities 10,541.24 4,819		86,555.89	52,800.52	33,755.37	63.93 %
7020 Bank Service Charges 1,227.65 1,369.25 -141.60 -10.34 % 7030 Dues & Subscriptions 90.98 134.00 -43.02 -32.10 % 7035 Equipment Rents & Leases 585.45 1,165.58 -580.13 -49.77 % 7060 Licenses & Fees 713.00 1,022.60 -309.60 -30.28 % 7070 Maintenance 6,432.09 6,067.53 364.56 6.01 % 7084 Meals & Entertainment 413.47 73.03 340.44 466.16 % 7090 Office Supplies 1,297.21 346.70 950.51 274.16 % 7120 Professional Development 1,250.00 50.00 1,200.00 2,400.00 % 7150 Professional Fees 5,321.50 3,366.11 1,955.39 58.09 % 7165 Safety Equipment -269.97 466.10 -736.07 -157.92 % 7180 Security 181.38 269.94 -88.56 -32.81 % 7210 Telephone and Internet 1,149.30 1,419.67 -270.37 -19.04 % 7230 Uniforms & Apparel 3,180.51 375.38 2,805.13 747.28 % 7041 Expenses \$121,190.49 \$75					26.01 %
7035 Equipment Rents & Leases 585.45 1,165.58 -580.13 -49.77 % 7060 Licenses & Fees 713.00 1,022.60 -309.60 -30.28 % 7070 Maintenance 6,432.09 6,067.53 364.56 6.01 % 7084 Meals & Entertainment 413.47 73.03 340.44 466.16 % 7090 Office Supplies 1,297.21 346.70 950.51 274.16 % 7120 Professional Development 1,250.00 50.00 1,200.00 2,400.00 % 7150 Professional Fees 5,321.50 3,366.11 1,955.39 58.09 % 7165 Safety Equipment -269.97 466.10 -736.07 -157.92 % 7180 Security 181.38 269.94 -88.56 -32.81 % 7210 Telephone and Internet 1,149.30 1,419.67 -270.37 -19.04 % 7230 Uniforms & Apparel 3,180.51 375.38 2,805.13 747.28 % 7250 Utilities 10,541.24 4,819.38 5,721.86 118.73 % Total Expenses \$121,190.49 \$75,746.33 \$45,444.16 60.00 % NET OPERATING INCOME \$-49,944.00 \$26		1,227.65	1,369.25	-141.60	-10.34 %
7060 Licenses & Fees 713.00 1,022.60 -309.60 -30.28 % 7070 Maintenance 6,432.09 6,067.53 364.56 6.01 % 7084 Meals & Entertainment 413.47 73.03 340.44 466.16 % 7090 Office Supplies 1,297.21 346.70 950.51 274.16 % 7120 Professional Development 1,250.00 50.00 1,200.00 2,400.00 % 7150 Professional Fees 5,321.50 3,366.11 1,955.39 58.09 % 7165 Safety Equipment -269.97 466.10 -736.07 -157.92 % 7180 Security 181.38 269.94 -88.56 -32.81 % 7210 Telephone and Internet 1,149.30 1,419.67 -270.37 -19.04 % 7230 Uniforms & Apparel 3,180.51 375.38 2,805.13 747.28 % 7250 Utilities 10,541.24 4,819.38 5,721.86 118.73 % Total Expenses \$121,190.49 \$75,746.33 \$45,444.16 60.00 % NET OPERATING INCOME \$-49,944.00 \$26,948.66 \$-76,892.66 -285.33 %	7030 Dues & Subscriptions	90.98	134.00	-43.02	-32.10 %
7070 Maintenance 6,432.09 6,067.53 364.56 6.01 % 7084 Meals & Entertainment 413.47 73.03 340.44 466.16 % 7090 Office Supplies 1,297.21 346.70 950.51 274.16 % 7120 Professional Development 1,250.00 50.00 1,200.00 2,400.00 % 7150 Professional Fees 5,321.50 3,366.11 1,955.39 58.09 % 7165 Safety Equipment -269.97 466.10 -736.07 -157.92 % 7180 Security 181.38 269.94 -88.56 -32.81 % 7210 Telephone and Internet 1,149.30 1,419.67 -270.37 -19.04 % 7230 Uniforms & Apparel 3,180.51 375.38 2,805.13 747.28 % 7250 Utilities 10,541.24 4,819.38 5,721.86 118.73 % Total Expenses \$121,190.49 \$75,746.33 \$45,444.16 60.00 % NET OPERATING INCOME \$-49,944.00 \$26,948.66 \$-76,892.66 -285.33 %	7035 Equipment Rents & Leases	585.45	1,165.58	-580.13	-49.77 %
7084 Meals & Entertainment 413.47 73.03 340.44 466.16 % 7090 Office Supplies 1,297.21 346.70 950.51 274.16 % 7120 Professional Development 1,250.00 50.00 1,200.00 2,400.00 % 7150 Professional Fees 5,321.50 3,366.11 1,955.39 58.09 % 7165 Safety Equipment -269.97 466.10 -736.07 -157.92 % 7180 Security 181.38 269.94 -88.56 -32.81 % 7210 Telephone and Internet 1,149.30 1,419.67 -270.37 -19.04 % 7230 Uniforms & Apparel 3,180.51 375.38 2,805.13 747.28 % 7250 Utilities 10,541.24 4,819.38 5,721.86 118.73 % Total Expenses \$121,190.49 \$75,746.33 \$45,444.16 60.00 % NET OPERATING INCOME \$-49,944.00 \$26,948.66 \$-76,892.66 -285.33 %	7060 Licenses & Fees	713.00	1,022.60	-309.60	-30.28 %
7090 Office Supplies 1,297.21 346.70 950.51 274.16 % 7120 Professional Development 1,250.00 50.00 1,200.00 2,400.00 % 7150 Professional Fees 5,321.50 3,366.11 1,955.39 58.09 % 7165 Safety Equipment -269.97 466.10 -736.07 -157.92 % 7180 Security 181.38 269.94 -88.56 -32.81 % 7210 Telephone and Internet 1,149.30 1,419.67 -270.37 -19.04 % 7230 Uniforms & Apparel 3,180.51 375.38 2,805.13 747.28 % 7250 Utilities 10,541.24 4,819.38 5,721.86 118.73 % Total Expenses \$121,190.49 \$75,746.33 \$45,444.16 60.00 % NET OPERATING INCOME \$-49,944.00 \$26,948.66 \$-76,892.66 -285.33 %	7070 Maintenance	6,432.09	6,067.53	364.56	6.01 %
7120 Professional Development 1,250.00 50.00 1,200.00 2,400.00 % 7150 Professional Fees 5,321.50 3,366.11 1,955.39 58.09 % 7165 Safety Equipment -269.97 466.10 -736.07 -157.92 % 7180 Security 181.38 269.94 -88.56 -32.81 % 7210 Telephone and Internet 1,149.30 1,419.67 -270.37 -19.04 % 7230 Uniforms & Apparel 3,180.51 375.38 2,805.13 747.28 % 7250 Utilities 10,541.24 4,819.38 5,721.86 118.73 % Total Expenses \$121,190.49 \$75,746.33 \$45,444.16 60.00 % NET OPERATING INCOME \$-49,944.00 \$26,948.66 \$-76,892.66 -285.33 %	7084 Meals & Entertainment	413.47	73.03	340.44	466.16 %
7150 Professional Fees 5,321.50 3,366.11 1,955.39 58.09 % 7165 Safety Equipment -269.97 466.10 -736.07 -157.92 % 7180 Security 181.38 269.94 -88.56 -32.81 % 7210 Telephone and Internet 1,149.30 1,419.67 -270.37 -19.04 % 7230 Uniforms & Apparel 3,180.51 375.38 2,805.13 747.28 % 7250 Utilities 10,541.24 4,819.38 5,721.86 118.73 % Total Expenses \$121,190.49 \$75,746.33 \$45,444.16 60.00 % NET OPERATING INCOME \$-49,944.00 \$26,948.66 \$-76,892.66 -285.33 %	7090 Office Supplies	1,297.21	346.70	950.51	274.16 %
7165 Safety Equipment -269.97 466.10 -736.07 -157.92 % 7180 Security 181.38 269.94 -88.56 -32.81 % 7210 Telephone and Internet 1,149.30 1,419.67 -270.37 -19.04 % 7230 Uniforms & Apparel 3,180.51 375.38 2,805.13 747.28 % 7250 Utilities 10,541.24 4,819.38 5,721.86 118.73 % Total Expenses \$121,190.49 \$75,746.33 \$45,444.16 60.00 % NET OPERATING INCOME \$-49,944.00 \$26,948.66 \$-76,892.66 -285.33 %	7120 Professional Development	1,250.00	50.00	1,200.00	2,400.00 %
7180 Security 181.38 269.94 -88.56 -32.81 % 7210 Telephone and Internet 1,149.30 1,419.67 -270.37 -19.04 % 7230 Uniforms & Apparel 3,180.51 375.38 2,805.13 747.28 % 7250 Utilities 10,541.24 4,819.38 5,721.86 118.73 % Total Expenses \$121,190.49 \$75,746.33 \$45,444.16 60.00 % NET OPERATING INCOME \$-49,944.00 \$26,948.66 \$-76,892.66 -285.33 %	7150 Professional Fees	5,321.50	3,366.11	1,955.39	58.09 %
7210 Telephone and Internet 1,149.30 1,419.67 -270.37 -19.04 % 7230 Uniforms & Apparel 3,180.51 375.38 2,805.13 747.28 % 7250 Utilities 10,541.24 4,819.38 5,721.86 118.73 % Total Expenses \$121,190.49 \$75,746.33 \$45,444.16 60.00 % NET OPERATING INCOME \$-49,944.00 \$26,948.66 \$-76,892.66 -285.33 %	7165 Safety Equipment	-269.97	466.10	-736.07	-157.92 %
7230 Uniforms & Apparel 3,180.51 375.38 2,805.13 747.28 % 7250 Utilities 10,541.24 4,819.38 5,721.86 118.73 % Total Expenses \$121,190.49 \$75,746.33 \$45,444.16 60.00 % NET OPERATING INCOME \$-49,944.00 \$26,948.66 \$-76,892.66 -285.33 %	7180 Security	181.38	269.94	-88.56	-32.81 %
7230 Uniforms & Apparel 3,180.51 375.38 2,805.13 747.28 % 7250 Utilities 10,541.24 4,819.38 5,721.86 118.73 % Total Expenses \$121,190.49 \$75,746.33 \$45,444.16 60.00 % NET OPERATING INCOME \$-49,944.00 \$26,948.66 \$-76,892.66 -285.33 %	7210 Telephone and Internet				-19.04 %
Total Expenses \$121,190.49 \$75,746.33 \$45,444.16 60.00 % NET OPERATING INCOME \$ -49,944.00 \$26,948.66 \$ -76,892.66 -285.33 %	7230 Uniforms & Apparel	3,180.51	375.38	2,805.13	747.28 %
NET OPERATING INCOME \$ -49,944.00 \$26,948.66 \$ -76,892.66 -285.33 %	7250 Utilities	10,541.24	4,819.38	5,721.86	118.73 %
	Total Expenses				60.00 %
	NET OPERATING INCOME	\$ -49,944.00	\$26,948.66	\$ -76,892.66	-285.33 %
	Other Income	·			



Profit & Loss Prior Year Comparison May 2022

		TOTAL		
	MAY 2022	MAY 2021 (PY)	CHANGE	% CHANGE
8040 TVRPD Development Fee Revenues	8,548.00	8,548.00	0.00	0.00 %
Total Other Income	\$8,548.00	\$8,548.00	\$0.00	0.00 %
NET OTHER INCOME	\$8,548.00	\$8,548.00	\$0.00	0.00 %
NET INCOME	\$ -41,396.00	\$35,496.66	\$ -76,892.66	-216.62 %



Statement of Cash Flows May 2022

	TOTAL
OPERATING ACTIVITIES	
Net Income	-41,396.00
Adjustments to reconcile Net Income to Net Cash provided by operations:	
1200 Accounts Receivable	-1,500.00
1092 Credit Card Receivables	-260.00
1093 Heartland Merchant Services Receivable	-1,249.25
1094 Reserve America Credit Cards Receivable	-5,447.58
2000 Accounts Payable-General Fund	60,888.97
2010 Cardmember Services Payable	3,284.51
2207 Sales tax payable	29.16
2207-2 Do not use 2	0.00
2211 Payroll Liabilities:CalPERS Payable	0.00
2231 Payroll Liabilities:Health Plan Payable	-584.13
2241 Payroll Liabilities:AFLAC Payable	-58.16
2250 Payroll Liabilities:Payroll Tax Liabilities	5,863.82
2252 Payroll Liabilities:GVAP2 Payable	-155.72
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	60,811.62
Net cash provided by operating activities	\$19,415.62
INVESTING ACTIVITIES	
1162 Improvements	-18,950.00
1163 Equipment	-72,560.00
Net cash provided by investing activities	\$ -91,510.00
FINANCING ACTIVITIES	
3010 Net Investment In Capital Assets	-8,548.00
3022 Restricted Funds:Capital Projects	8,548.00
Net cash provided by financing activities	\$0.00
NET CASH INCREASE FOR PERIOD	\$ -72,094.38
Cash at beginning of period	1,403,069.64
CASH AT END OF PERIOD	\$1,330,975.26



Tehachapi Valley Park and Recreation District

TVRPD Budget vs. Actual 2021-2022 July 2021 - May 2022

		TOTA	L	
	ACTUAL	BUDGET	REMAINING	% REMAINING
Income				
4010 Property Taxes	1,102,728.60	1,255,456.00	152,727.40	12.17 %
4020 Interest Income	6,992.69	10,000.00	3,007.31	30.07 %
4020.1 Interest Income Cap Proj Fund	2,694.16		-2,694.16	
4030 Adult Program Revenues	25,404.85	26,950.00	1,545.15	5.73 %
4050 Facility Revenue	205,714.13	241,460.00	35,745.87	14.80 %
4210 Events Revenues	33,350.00	75,220.00	41,870.00	55.66 %
4213 Operational Grants	32,275.00	90,250.00	57,975.00	64.24 %
4215 Capital Grants	311,935.00		-311,935.00	
4216 Scholarship Donations	240.00	1,500.00	1,260.00	84.00 %
4300 Youth Program Revenues	332,192.63	299,060.00	-33,132.63	-11.08 %
4610 Billable Expense Income	4,257.73	10,150.00	5,892.27	58.05 %
4650 Discounts given	-62,782.72	-10,000.00	52,782.72	-527.83 %
4690 Other Income	204,662.50		-204,662.50	
4704 Sales	-3.			
4707 Merchandise Sales-Taxable	6,220.96		-6,220.96	
Total 4704 Sales	6,220.96		-6,220.96	
Total income	\$2,205,885.53	\$2,000,046.00	\$ -205,839.53	-10.29 %
Cost of Goods Sold				
5001 Adult Program Costs	6,222.77	4,800.00	-1,422.77	-29.64 %
5002 Fish Stocking	10,453.50	10,000.00	-453.50	-4.54 %
5004 Contracted Classes Costs	925.00	4,000.00	3,075.00	76.88 %
5005 Events Costs	41,661.66	96,970.00	55,308.34	57.04 %
5008 Youth Program Costs	45,793.90	34,380.00	-11,413.90	-33.20 %
5110 Scholarship Fund Expense	124.65		-124.65	
5115 Chavez Scholarship Fund	361.49	2,000.00	1,638.51	81.93 %
5117 Walter Dye Scholarship Fund	95.26	2,000.00	1,904.74	95.24 %
Total 5110 Scholarship Fund Expense	581.40	4,000.00	3,418.60	85.47 %
5704 Purchases for Resale				
5707 Merchandise Purchases	4,200.00		-4,200.00	
Total 5704 Purchases for Resale	4,200.00		-4,200.00	
Total Cost of Goods Sold	\$109,838.23	\$154,150.00	\$44,311.77	28.75 %
GROSS PROFIT	\$2,096,047.30	\$1,845,896.00	\$ -250,151.30	-13.55 %
Expenses				
6000 Employee Costs				
6010 Wages & Salaries	735,368.84	786,830.00	51,461.16	6.54 %
6020 Employee Taxable Allowances	·	9,200.00	9,200.00	100.00 %
6050 Benefits				
6051 Employee MedDentalVisLife	66,618.61	60,000.00	-6,618.61	-11.03 %
6055 Employee Retirement CalPERS	47,897.48	42,000.00	-5,897.48	-14.04 %
6056 CaIPERS Unfunded Liability Valuation	25,753.00	20,500.00	-5,253.00	-25.62 %



Tehachapi Valley Park and Recreation District

TVRPD Budget vs. Actual 2021-2022 July 2021 - May 2022

	TOTAL			
	ACTUAL	BUDGET	REMAINING	% REMAINING
6058 Employer Taxes	62,861.47	58,000.00	-4,861.47	-8.38 %
6060 Reimbursed Employee Expenses		500.00	500.00	100.00 %
6070 Vacation, Sick, & Admin Leave		1,500.00	1,500.00	100.00 %
6090 Worker's Compensation Insurance	25,486.71	38,000.00	12,513.29	32.93 %
Total 6050 Benefits	228,617.27	220,500.00	-8,117.27	-3.68 %
Total 6000 Employee Costs	963,986.11	1,016,530.00	52,543.89	5.17 %
7010 Advertising & Marketing	23,505.55	33,315.00	9,809.45	29.44 9
7015 Loan Repayment		35,897.00	35,897.00	100.00 9
7020 Bank Service Charges	17,923.50	12,500.00	-5,423.50	-43.39 °
7025 Cash Short/Over	18.60		-18.60	
7026 Charitable Contribution	990.00		-990.00	
7030 Dues & Subscriptions	9,084.67	5,500.00	-3,584.67	-65.18 9
7035 Equipment Rents & Leases				
7036 Maintenance Equipment Rental	681.14	800.00	118.86	14.86
7037 Office Equipment Rental	4,468.66	3,500.00	-968.66	-27.68
Total 7035 Equipment Rents & Leases	5,149.80	4,300.00	-849.80	-19.76 °
7050 Insurance				
7052 HUB Insurance	470.32	500.00	29.68	5.94
7055 Liability Insurance (Gen, Auto, Property)	53,259.00	54,000.00	741.00	1.37
Total 7050 Insurance	53,729.32	54,500.00	770.68	1.41
7056 Interest Expense	30,231.38	16,000.00	-14,231.38	-88.95
7060 Licenses & Fees	18,697.18	21,000.00	2,302.82	10.97
7070 Maintenance				
7071 Pool Chemicals	5,197.11	12,500.00	7,302.89	58.42
7072 Building & Park Maintenance	176,553.11	219,600.00	43,046.89	19.60
7073 Accessibility Upgrades		150.00	150.00	100.00
7074 Equipment Maintenance	8,614.54	5,350.00	-3,264.54	-61.02
7075 Fuel	14,916.48	13,000.00	-1,916.48	-14.74
7076 Janitorial Supplies	16,035.91	11,000.00	-5,035.91	-45.78
7077 Small Tools & Equipment	5,625.68	2,800.00	-2,825.68	-100.92
7079 Fleet Maintenance	6,173.97	7,000.00	826.03	11.80
Total 7070 Maintenance	233,116.80	271,400.00	38,283.20	14.11
7084 Meals & Entertainment	6,673.80	4,000.00	-2,673.80	-66.85
7090 Office Supplies	22,702.24	22,500.00	-202.24	-0.90
7120 Professional Development	6,480.43	7,500.00	1,019.57	13.59
7150 Professional Fees				
7151 Annual Audit	12,575.00	12,500.00	-75.00	-0.60
7152 Bookkeeping & Payroll	48,029.35	35,000.00	-13,029.35	-37.23
7153 Information Technology	6,745.00	12,000.00	5,255.00	43.79
7155 Legal	11,907.00	15,000.00	3,093.00	20.62
Total 7150 Professional Fees	79,256.35	74,500.00	-4,756.35	-6.38



Tehachapi Valley Park and Recreation District

TVRPD Budget vs. Actual 2021-2022 July 2021 - May 2022

	TOTAL			
	ACTUAL	BUDGET	REMAINING	% REMAINING
7160 Property Tax Collection Fee	2,681.12	12,000.00	9,318.88	77.66 %
7165 Safety Equipment	2,454.66	2,000.00	-454.66	-22.73 %
7180 Security	3,058.76	3,900.00	841.24	21.57 %
7210 Telephone and Internet	11,988.50	27,340.00	15,351.50	56.15 %
7230 Uniforms & Apparel	7,553.93	6,000.00	-1,553.93	-25.90 %
7250 Utilities				
7252 Electric Service	49,158.10	44,600.00	-4,558.10	-10.22 %
7254 Gas Service	21,092.51	17,450.00	-3,642.51	-20.87 %
7256 Sanitation Services	11,517.08	10,000.00	-1,517.08	-15.17 %
7258 Water Service	8,888.86	9,455.00	566.14	5.99 %
7259 Propane	1,079.69		-1,079.69	
Total 7250 Utilities	91,736.24	81,505.00	-10,231.24	-12.55 %
Total Expenses	\$1,591,018.94	\$1,712,187.00	\$121,168.06	7.08 %
NET OPERATING INCOME	\$505,028.36	\$133,709.00	\$ -371,319.36	-277.71 %
Other Income				
8020 Insurance Settlement Proceeds	121,801.54		-121,801.54	
8040 TVRPD Development Fee Revenues	102,576.00		-102,576.00	
Total Other Income	\$224,377.54	\$0.00	\$ -224,377.54	0.00%
Other Expenses				
8610 Reimbursed Expenses	30.41		-30.41	
Total Other Expenses	\$30.41	\$0.00	\$ -30.41	0.00%
NET OTHER INCOME	\$224,347.13	\$0.00	\$ -224,347.13	0.00%
NET INCOME	\$729,375.49	\$133,709.00	\$ -595,666.49	-445.49 %

LICENSE AGREEMENT

THIS LICENSE AGREEMENT (this "Agreement") made this ____ th day of July, 2022, by and between the TEHACHAPI VALLEY RECREATION AND PARK DISTRICT, hereinafter referred to as "District," and the TEHACHAPI CHAMBER OF COMMERCE, INC., hereinafter referred to as "Licensee,"

WITNESSETH:

WHEREAS, District is the owner of record of that certain property commonly referred to as Philip Marx Central Park located at Mojave and "E" Street, including the "D" Street extension (the "Premises"); and

WHEREAS, Licensee wishes to use the Premises to conduct the annual Tehachapi Mountain Festival (the "Mountain Festival"); and

WHEREAS, District is agreeable to granting Licensee a license to conduct the Mountain Festival at the Premises under the following terms and conditions.

NOW, THEREFORE, in consideration of the mutual covenants and conditions set forth hereinafter, the parties agree as follows:

- 1. <u>LICENSE.</u> District hereby grants to Licensee a revocable license and right to enter upon and have use of the Premises for the purpose of conducting the Mountain Festival. The parties understand and agree that the relationship created by this instrument is not one of landlord and tenant, principal and agent, or owner and contractor. The parties agree that this instrument is solely for the purpose of allowing Licensee to use the Premises to conduct its annual Mountain Festival and such activities related and incidental thereto.
 - TERM. The term of this license shall be from August 19, 2022 to August 21, 2022.

The hours of use shall be from 7:00 a.m. to 10:00 p.m. each day.

3. <u>FEE.</u> In lieu of compensation for the license, Licensee agrees to identify and recognize the District as an "In-Kind Sponsor" for the Mountain Festival. Licensee shall include the District's name and logo in and on all Mountain Festival multimedia marketing, advertising materials, banners, digital and printed promotional items, t-shirts, and any other printed or electronic media which identifies sponsors of the Mountain Festival.

INSURANCE.

- (A) Licensee shall purchase and maintain in force during the term of this license and any extensions thereof and for the location described herein comprehensive general liability insurance in an amount not less than \$1,000,000.00 per occurrence with the following coverages and extensions of coverage:
- (1) Bodily injury, including death resulting therefrom, and property damage liability;
 - (2) Bodily injury including death resulting therefrom, and property damage arising out of operations performed for Licensee by independent contractors;
 - (3) Bodily injury, including death resulting therefrom, and property damage occurring to persons or property located off the Premises but arising out of the activities conducted under this agreement.
 - (4) Non-owned automobile liability for on-Premises and off-Premises activity;
 - (5) Coverage for all loading or unloading of vehicles on-Premises and off-Premises to the extent that said off-Premises loading is related to the activities to be conducted under

this license;

- (6) For bodily injury, including death resulting therefrom, and property damage for all employees, volunteers, or other persons performing services for the Licensee and to the spouses, children, parents, brothers or sisters of said employees, volunteers, or other persons performing services for the Licensee;
- (7) Contractual coverage for Licensee's obligations under this agreement including but not limited to the obligation to indemnify District as set forth in Article 5 herein;
 - (8) Liquor legal liability and host liquor liability;
 - (9) Hazard liability and completed operations hazard liability.
- (B) All insurance policies of Licensee shall include the District and all of its agents, officers, directors, employees, representatives, and District volunteers as additional insured.
- (C) All insurance policies of Licensee shall be issued by an insurance company authorized to do business in the State of California and shall be approved by District.
- (D) Said insurance shall be primary coverage insurance and no insurance of District shall be called upon to contribute to a loss under the limits of Licensee's insurance.
- (E) Said insurance shall not be subject to cancellation or coverage reduction without fifteen (15) days prior written notice to District.
- (F) Licensee shall provide District on or before **August 1, 2022** with a duly certificated Certificate of Insurance or Certificates of Insurance evidencing that the policy or policies have been issued and are effective and comply with the requirements of this Article 4. Licensee shall further provide District on or before **August 1, 2022**, with a copy of said insurance policy or policies.

- liability insurance policy in an amount not less than \$1,000,000 per occurrence covering their activities at the Mountain Festival. Policy must have a rating A: VII from the most recent A.M. Best Key Rating guide. Concessionaire shall provide District with a certificate of insurance reflecting that the foregoing coverage is in full force and effect and endorsements to their insurance policies naming Tehachapi Valley Recreation and Park District, its Directors, Officers, Employees and Agents as additional insured and agreeing to notify District at least 30 days in advance of any cancellations of the insurance policy or reduction in its coverage and describing the coverage as primary to any insurance maintained by District. District also retains the right to request a copy of any insurance policy including the declarations page and all exclusions and endorsements for review. All of the foregoing shall be subject to District's review and approval. If any concessionaire does not have such insurance, Licensee shall prohibit said concessionaire from operating at the Premises.
- (H) In the event of cancellation of any of the insurance described herein, or any portion of said insurance, Licensee shall immediately cease all operations under this license and vacate the Premises. The District's Manager shall have the right to terminate all operations in the event Licensee fails or refuses to do so.
- 5. <u>INDEMNIFICATION</u>. Licensee shall indemnify, defend, and hold harmless the District, its officers, agents, directors, and employees, from any and all claims, demands, suits, judgments, liability, damages, costs, and expenses arising in any manner out of this agreement, Licensee's use of the Premises, or occasioned by the performance or attempted performance of the Licensee including but not limited to any act or omission to act on the part of Licensee or its agents, employees,

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volunteers, or contractors.

- 6. <u>OBLIGATIONS OF LICENSEE</u>. In addition to all other requirements set forth in this agreement to be performed by Licensee, Licensee, at its sole cost and expense, shall:
- (A) Provide sufficient security personnel at the Premises and the areas immediately adjacent to the Premises throughout the term of this Agreement and to the satisfaction of the District's Manager. Said security personnel shall be adequate to police the activities of all participants in and visitors to Licensee's activities at the Premises and the areas immediately adjacent thereto during the term of this agreement;
- (B) Furnish such personnel as are necessary to control and direct parking, give traffic directions, and provide crowd control in the manner and to the satisfaction of the District's Manager. Licensee shall furnish, at its own expense, such crowd control barriers as are necessary for the safety of the public;
- (C) Provide all necessary sanitary facilities to accommodate the expected crowds throughout the term of this agreement and provide adequate medical facilities including, but not limited to, an ambulance and first aid facilities throughout the term of this agreement;
- (D) Obtain all licenses, permits, and other authorizations required by applicable agencies, promptly pay and discharge all lawful taxes and assessments which may be levied by any federal, state, county or other tax levying body or any taxable interest of Licensee as well as all taxes and assessments on taxable personal property of whatever nature owned by Licensee and located on the Premises, and promptly pay all excise, license, sales, and permit fees of whatever nature applicable to the operation of Licensee's business;

- (E) Ensure that adequate and proper access for operators, concessionaires, visitors, participants, and emergency vehicles to the Premises be provided and maintained at all times during the term of this Agreement. Further, Licensee shall set aside, identify by appropriate signage, and keep clear for use a passenger loading area at the Premises equal in length to at least two regulation automobile parking spaces situated side-by-side to be used exclusively for the loading and unloading of persons with restricted mobility including the handicapped, elderly, and infirm; and
- (F) Be responsible for and perform all repair and maintenance of all areas of the Premises impacted Licensee's activities, including without limitation the mitigation of soil compaction and irrigation, plumbing, electrical and /or structural repairs under this Agreement and be responsible for and perform all clean up and removal of any and all trash, debris, barricades, concession stands, signs, and all such other items arising out of Licensee's activities under this Agreement and Licensee shall restore the area to the condition existing immediately prior to the commencement of Licensee's activities under this Agreement. Said clean up, repair and maintenance shall be conducted and completed pursuant to the requirements of Article 10 set forth hereinafter.
- (G) List and promote the Tehachapi Valley Recreation and Park District as provided in Section 3.
- (H) Provide the District and/or its affiliate, the Tehachapi Parks Foundation with a predetermined vendor site within the Premises for the duration of the Term at no cost.
- 7. <u>NO WARRANTIES.</u> District makes no warranty or representations as to the condition of the Premises or its use for Licensee's purposes. District shall not be responsible for any loss of or damage to any of Licensee's property or the property of any participants or of any exhibitors,

concessionaires, officials, security personnel, spectators, visitors, or other persons involved in any way in Licensee's activities.

- 8. <u>ADVERTISING CONTENT AND PROMOTION</u>. Licensee shall be solely responsible for promoting and advertising its events. Licensee, with the exception stated in Section 3 and 6(G), shall not refer to District's directors, officers, employees or volunteers in any advertising, in any manner whatsoever. All such promotion and advertising shall be at the sole expense of Licensee.
- 9. <u>INCOME</u>. Except as otherwise required herein, Licensee shall be exclusively responsible for all concession and admission fee arrangements. All income generated thereby shall be the exclusive property of Licensee.
- and concern. On or before August 1, 2022, Licensee shall deposit with District the sum of One Thousand Five Hundred Dollars (\$1,500.00) representing a cleaning and damage deposit. If, in the sole opinion of District, Licensee fails to perform its obligations set forth hereinafter concerning clean up and repair of damages, District may, at its sole option, perform such clean up and repairs and deduct the cost thereof from the cleaning deposit. To the extent that any portion of the cleaning deposit remains after such work, the remaining amount shall be returned to Licensee on or before October 1, 2022.

Clean up of the Premises shall be the responsibility of Licensee and shall be completed not later than 1:00 p.m. on Monday, August 22, 2022. In the event significant damages and/or unsatisfactory clean-up efforts are identified the District Manager will facilitate a post-event walk-though with Licensee representatives. Licensee shall cause to be repaired at its own expense any and all damage to

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the Premises which damage has been caused by Licensee, its agents, employees, volunteers, concessionaires, contractors, security personnel, officials, participants, or by spectators or visitors at the Mountain Festival. Repairs shall be accomplished by Licensee no later than **September 5, 2022**, unless said repairs cannot reasonably be made within said period, in which case said repairs shall be completed within a reasonable time.

Failure by Licensee to clean up or to make such repairs required under this Section 10 in a timely fashion shall constitute a breach of this Agreement. In the event of such failure, District, at its option, may perform clean up and make such repairs and deduct the cost thereof from the cleaning deposit to the extent that said deposit is sufficient to cover the costs, and if it is not, District may, at its sole option, charge Licensee the amount of said clean up and repairs in excess of the cleaning deposit.

Agreement and anyone, whether a representative of Licensee, a participant, concessionaire, contractor, security personnel, spectator or visitor or any other person at the Premises during the term of this Agreement deemed to be acting in a manner inappropriate with the requirement of safety to himself or herself or others shall be expelled from the Premises and barred from reentry. It shall be the duty of Licensee to ensure that safety will be observed at all times and Licensee shall take all steps necessary, including expulsion, in the event Licensee feels that safety is being compromised or violated. If, at any time, the District's Manager or, in the Manager's absence, the highest official representative of District at the Premises is of the opinion that Licensee is not fulfilling its requirement hereunder, said Manager or other District personnel may stop any and all activities of Licensee or, in the alternative, expel those individuals felt to be compromising safety. Other applicable enforcement agencies shall

have full authority to order such activities stopped or to direct correction of any unsafe condition or practice observed at the Premises.

- 12. <u>NON-DISCRIMINATION</u>. Licensee shall not discriminate against any person or class of person by reason of age, sex, race, color, creed, national origin, religion, ancestry, or disability in the use of the Premises including when administering all charges, admission fees and concession charges, which charges shall be administered on a fair, equal, and non-discriminatory basis to all persons. It shall be the sole responsibility of Licensee to administer all such fees and charges.
- 13. <u>DISTRICT RULES</u>. Licensee shall obey all rules and regulations promulgated by District and as amended from time to time. Said rules and regulations, (TVRPD Ordinance NO. 01-10, Section 8), are on file with the District Manager and Licensee hereby acknowledges that it has read those rules and regulations and shall comply therewith where applicable. Licensee shall further comply with any written directives of the District Manager or his designated representative during the term of the Agreement.
- 14. ORDERLY USE. Licensee's use of the Premises shall be orderly and peaceable and in strict compliance with and shall not be in violation of any applicable laws or ordinances.
- 15. <u>TERMINATION</u>. This license may be terminated by District or its Manager forthwith upon notice, either oral or written, and without liability for loss thereby incurred by Licensee or any concessionaire, participant, or other person or organization upon the occurrence of any of the following:
- (A) The default by Licensee in the performance of any of the terms of this Agreement as determined by District's Manager in his sole discretion;

- (B) The failure of Licensee to conduct its activities in a safe and orderly manner as determined by District's Manager in his sole discretion;
- (C) The failure of Licensee to expel or otherwise restrict from the Premises any person or persons acting in such a way as to compromise their safety or the safety of others;
- (D) The assignment of this license in whole or in part without the expressed written consent of District.

In the event District's Manager terminates this Agreement, neither District, its agents, officers, directors, or employees shall be responsible or liable to Licensee or any third party for any loss or inconvenience resulting therefrom and Licensee shall indemnify District against any claims of loss or claims of inconvenience from others, including concessionaires and participants, as well as itself and its contractors, employees, volunteers, and representatives.

- 16. NO ASSIGNMENT, DELEGATION, NOR SUBLICENSING. Licensee shall not, in whole or in part, assign or delegate this Agreement or enter into a sublicense agreement. Licensee may allow concessionaires to enter the Premises for the performance of functions and services within the scope of Licensee's activities under this Agreement. To avoid uncontrolled vending of merchandise, only those concessionaires, exhibitors, and sales persons having the permission of Licensee will be allowed to sell to the public at the Premises.
- 17. WAIVER. The failure of District to take appropriate action or to declare this license terminated for default by Licensee in any one or more of the terms, covenants or conditions of this Agreement shall not be considered nor construed as a waiver by District of such rights with regard to any continuing default or on any further or future default on the part of Licensee.

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- 18. <u>AMENDMENTS</u>. No amendment to this Agreement shall become effective until set forth in writing executed by the authorized representatives of the parties hereto.
- 19. <u>DISTRICT-LICENSEE RELATIONSHIP.</u> Nothing in this Agreement shall be construed as establishing a partnership or joint venture relationship between District and Licensee nor shall Licensee for any purpose be considered an agent, officer or employee of District. This Agreement is intended by the parties to establish only a licensor-licensee relationship between said parties.
- 20. <u>NOTICES</u>. All notices herein provided to be given by either party to the other shall be deemed to have been fully given when made in writing where required elsewhere in this Agreement and deposited in the United States mail, registered, postage prepaid, and addressed as follows: to District: Corey Torres, District Manager, Tehachapi Valley Recreation and Park District, P. O. Box 373, Tehachapi, California 93581; to Jeanette Pauer, President, Tehachapi Chamber of Commerce, Inc., P. O. Box 401, Tehachapi, California 93581.

All notices not otherwise required to be in writing shall be deemed to have been fully given when communicated orally or otherwise to any person reasonably believed by the party giving notice to be a representative of the party receiving notice.

- 21. <u>SURRENDER</u>. Licensee covenants that on the last day of this Agreement or any extension of it, Licensee shall peaceably and quietly leave and surrender the Premises in as good a condition as received by Licensee, ordinary wear and tear excepted.
- 22. <u>ARTICLE HEADINGS</u>. The headings contained in each provision of this Agreement are for convenience in reference and are not intended to define, govern, limit, modify, or in any manner affect the scope, meaning, or intent of the provisions of this Agreement.

23. <u>TIME OF ESSENCE</u>. Concerning this Agreement and the performance of each and every provision contained in it, time is expressly made of the essence.

- ORGANIZATIONAL AUTHORITY. Each individual executing this Agreement on behalf of Licensee represents and warrants that he or she is duly authorized to execute and deliver this Agreement on behalf of Licensee and that this Agreement is binding upon Licensee in accordance with its terms. Licensee shall deliver to District by July 20, 2022, a certified copy of a Resolution of the Board of Directors of Licensee authorizing and ratifying the execution of this Agreement and this Agreement shall not commence until said Resolution has been duly filed with District.
- 25. <u>CUMULATIVE REMEDIES</u>. The remedies given to District in this Agreement shall not be exclusive but shall be cumulative and in addition to all other remedies now or hereafter allowed by law.
- 26. GOVERNING LAW. This Agreement shall be governed by and be subject to and construed according to the laws of the State of California.
- 27. <u>INVALIDITY</u>. If any provisions in this Agreement is held by any court to be invalid, void, or unenforceable, the remaining provisions shall not be affected thereby and shall continue in full force and effect.
- 28. <u>ATTORNEY-FEES</u>. Should any litigation be commenced between the parties to this Agreement concerning this Agreement or the rights and duties of either in relation thereto the prevailing party in such litigation shall be entitled, in addition to such other relief as may be granted in the litigation, to a reasonable sum as and for its attorney fees in the litigation which shall be determined by the court in such litigation or in a separate action brought for that purpose.
- 29. <u>SIGNS</u>. Licensee shall not construct or place or permit to be constructed or placed any signs, awnings, marquees, or other structures upon the Premises without the prior written consent

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of the District Manager.

- 30. <u>ENTIRE AGREEMENT</u>. This license contains all the agreements of the parties with respect to any matter mentioned herein. No prior agreement or understanding pertaining to any such matter shall be effective.
- 31. <u>INTERPRETATION</u>. The parties hereto agree that this Agreement accurately reflects the agreement of the parties and any interpretation of a provision or provisions of this Agreement shall be made without regard to which of the parties drafted this Agreement and shall not create a rebuttable presumption against the party who drafted same.
- 32. <u>NON-LIABILITY OF PUBLIC OFFICIALS AND EMPLOYEES</u>. No member, official, employee, or director of District shall be personally liable to Licensee in the event of any default by District in the performance of any obligation of District under the terms of this Agreement.

IN WITNESS WHEREOF, the parties have executed this Agreement on the date first hereinabove written.

"Dis	tric	t"
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"Licensee"

TEHACHAPI VALLEY F	RECREATION	AND
PARK DISTRICT		

TEHACHAPI CHAMBER OF COMMERCE, INC.

BY:	BY: 1 am Sollbrew
Chairperson, Board of Directors	Chairperson, Board of Directors
BY:	BY: Otia
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RESOLUTION NO. 8-22

RESOLUTION OF THE BOARD OF DIRECTORS OF THE TEHACHAPI VALLEY RECREATION AND PARK DISTRICT APPROVING THE 2022 CONTRACT BETWEEN TEHACHAPI VALLEY RECREATION AND PARK DISTRICT AND THE GREATER TEHACHAPI CHAMBER OF COMMERCE

WHEREAS, District is the owner in fee of certain real property located in the City of Tehachapi and commonly known as Central Park.

WHEREAS, District operates Central Park (collectively referred to as the "Premises");

WHEREAS, The Greater Tehachapi Chamber of Commerce operates the Mountain Festival event during the summer of each year;

WHEREAS, The Greater Tehachapi Chamber of Commerce desires to lease from District, and District is willing to lease to The Greater Tehachapi Chamber of Commerce, the Premises on the terms stated herein; and,

NOW, THEREFORE BE IT RESOLVED THAT in consideration of the mutual covenants and conditions set forth herein, the parties agree to the conditions of the contract set forth herein;

AND BE IT FINALLY RESOLVED THAT the Board of Directors approves the 2022 contract between Tehachapi Valley Recreation and Park District and The Greater Tehachapi Chamber of Commerce.

PASSED AND ADOPTED this 19 ⁴⁴ day of	July, 2022 by the following roll call vote:
AYES:	
NOES:	
ABSTAIN:	
ABSENT:	
	Chairperson, Board of Directors
ATTEST:	
Clerk of the Board of Directors	

RESOLUTION NO. 9-22

RESOLUTION OF THE BOARD OF DIRECTORS OF THE TEHACHAPI VALLEY RECREATION AND PARK DISTRICT AUTHORIZING THE TREASURER OF THE COUNTY OF KERN TO TRANSFER FUNDS IN ITS CUSTODY FOR MEETING THE OBLIGATIONS INCURRED FOR MAINTENANCE AND OPERATION OF THE DISTRICT

WHEREAS, the Tehachapi Valley Recreation and Park District, hereinafter referred to as "District", is a recreation and park district duly organized and existing under Chapter 4 of Division 5 of the Public Resources Code of the State of California (Section 5780 et seq.); and

WHEREAS, the District has incurred debts for the FY 2022-2023 budget in the amount of \$450,000.00 for maintenance and operation purposes by District in the care and operation of its recreational facilities; and

WHEREAS, pursuant to Article 16, Section 6 of the California Constitution, District may authorize the treasurer for the County of Kern to transfer funds in his custody on a temporary basis in order to provide necessary funds for the District to meet its obligations for maintenance purposes and that such temporary transfer of funds shall not exceed 85% of the taxes accruing to District during the next fiscal year, to with fiscal year 2022-2023; and

WHEREAS, said temporary transfer of funds shall be replaced by district from the taxes accruing to District before any other obligations District are met from such taxes; and

WHEREAS, the Board of Directors wishes to authorize the treasurer of the County of Kern to make such temporary transfer of funds.

NOW, THEREFORE BE IT RESOLVED that the Board of Directors of the Tehachapi Valley Recreation and Park District hereby authorizes the treasurer for the County of Kern to transfer to District the sum of \$450,000.00 which does not exceed 85% of the taxes accruing to District for the fiscal year.

BE IT FURHTER RESOLVED that the Board of Directors for the Tehachapi Valley Recreation and Park District hereby orders the replacement of said \$450,000.00, from the taxes accruing to District before any other obligations of District are met from such taxes.

BE IT FURTHER RESOLVED that the Board of Directors of the Tehachapi Valley Recreation and Park District hereby orders that funds hereinabove authorized to be transferred shall be used for maintenance purposes of District's recreation and park facilities.

PASSED AND ADOPTED this 19th day of	July, 2022 by the following roll call vote:
AYES:	
NOES:	
ABSTAIN:	
ABSENT:	
	-
	Chairperson, Board of Directors
ATTEST:	
Clerk of the Board of Directors	